



**THE 2021  
WIDE-FORMAT IMPRESSIONS**

**1000**

**Wide-format** Impressions



# THE 2021 WIDE-FORMAT IMPRESSIONS

# 100

**F**or the past 38 years, *Printing Impressions*, *Wide-format Impressions*' sister publication, has produced the industry's most comprehensive listing of the leading printing companies in the United States and Canada. For the third year in a row, we dove into the data and have pulled out companies that indicated they had digital wide-format equipment and/or provided wide-format sign and graphics applications — including POP/POS signage, banners, billboards, vehicle graphics, etc. From that segmented list, we reached out to these companies to obtain specific sales information regarding their wide-format divisions and departments.

Through that outreach, we were able to produce the *Wide-format Impressions* 100 List, detailing the top companies within the United States and Canada, as ranked

by their annual wide-format sales volume.

The listings include the company name and the location of the headquarters; most recent fiscal year wide-format sales figures; percentage of total sales dedicated to wide-format; total company sales for most recent fiscal year; primary product specialties; principal officer(s); number of employees; and number of manufacturing plants.

The financial information shown for the *Wide-format Impressions* 100 rankings was provided voluntarily by privately-held and employee-owned firms, and we instructed companies to not provide projected/estimated sales figures if their fiscal year was still in progress. As a result, printers shown on this list were most often reporting 2020 calendar year revenues as their most recent annual sales figures.

## Not Listed in Our Rankings?

If your company should have appeared on the *Printing Impressions* 300 or the *Wide-format Impressions* 100, but did not, let us know for next year's list. Write to: *Printing Impressions*, Attn: Editor-in-Chief, 1500 Spring Garden St., Suite 1200, Philadelphia, PA 19130 or email [pi350@napco.com](mailto:pi350@napco.com), and we'll add your firm to our database to be contacted for inclusion in next year's ranking.

— The Editors

# WIDE-FORMAT IMPRESSIONS 100

2020 Ranking	2019 Ranking	Company	Principal Officer	WF Sales (Millions)	WF Sales %	Overall Sales (Millions)	Primary Spec	In-House Printing Technologies	# Locations	Employees	URL
1	1	IMAGINE, Minneapolis, MN	Chris Cavanaugh	\$225.40	70.0%	\$322.00	DWF 70%; FIN 10%; COM 10%; DM 5%; PKG 5%	DCS; DCW; DWF; FLX; LTR; OFD; OFS; SCR	4	1,242	theimagegroup.com
2	—	Orora North America (dba Orora Visual and Orora Packaging Solutions), Mesquite, TX	Bob Firenze	\$161.60	8.0%	\$2,020.00	PKG 85%; DWF 8%; SPEC 6% (Point-of-purchase (POS/POP)); PUB 1%	DCS; DCW; DWF; FLX; LTR; OFD; OFS; OFW; SCR	15	3,174	ororavisual.com
3	3	Vomela Specialty, St. Paul, MN	Mark Auth	\$115.48	40.0%	\$288.70	SPEC 45% (Screen printing, Small-format digital, Dye Sublimation); DWF 40%; COM 8%; DM 5%; PKG 2%	DSC; DWF; OFD; OFS; SCR	21	1,150	vomela.com
4	2	Showdown Displays, Brooklyn Center, MN	Kevin Walsh	\$102.80	100.0%	\$102.80	DWF 100%	DWF	3	450	showdowndisplays.com
5	4	Miller Zell, Atlanta, GA	Chip Miller	\$55.49	31.0%	\$179.00	SPEC 34% (POP); DWF 31%; COM 22%; INS 13%	DWF; SCR	2	300	millerzell.com
6	5	Transcontinental Inc., Montreal, QC, Canada	Peter Brues	\$40.30	2.0%	\$2,015.00	PKG 53%; INS 17%; SPEC 13% (Premedia, distribution & TC Media); NEWS 5%; COM 4%; PUB 3%; BKS 3%; DWF 2%	DCS; DCW; DWF; FLX; OFS; OFW	39	8,000	tc.tc
7	8	Lithographix Inc., Hawthorne, CA	Herb Zebrack	\$38.00	40.0%	\$95.00	SPEC 40% (OOH, dye-sublimation); COM 20%; CAT 10%; DM 10%; INS 10%; PKG 10%	DCS; DWF; OFD; OFS; OFW	1	250	lithographix.com
8	9	Duggal Visual Solutions, New York, NY	Michael Duggal	\$32.97	42.0%	\$78.50	SPEC 44% (Custom displays, retouching, multimedia, and photographic work); DWF 42%; COM 10%; CAT 2%; BKS 2%	DCS; DWF	9	391	duggal.com
9	6	Image Options, Foothill Ranch, CA	Brian Hite	\$27.23	99.0%	\$27.50	DWF 99% (Large-format digital and fabrication); PKG 1%	DWF	2	110	imageoptions.net
10	10	Olympus Group, Milwaukee, WI	Brian Adam	\$24.00	100.0%	\$24.00	DWF 100%	DWF	4	200	olympusgrp.com
11	14	Primary Color, Cypress, CA	Dan Hirt	\$20.80	40.0%	\$52.00	DWF 40%; COM 20%; DM 15%; SPEC 10% (Fabrication, installations.); PKG 10%; CAT 5%	DCS; DWF; OFS	2	265	primarycolor.com
12	7	Amsive (formerly Vision Integrated Graphics Group (DBA Vision)), Bolingbrook, IL	Brad Moore	\$20.50	10.0%	\$205.00		DCS; DCW; DWF; OFH; OFS; SCR	5	750	amsive.com
13	13	DATA Communications Management, Brampton, ON, Canada	Richard Kellam	\$20.37	10.0%	\$203.70	COM 45%; DM 20%; SPEC 20% (Labels, resales, warehousing & logistics, tech-enabled workflow solutions); DWF 10%; PKG 5%	DCS; DCW; DWF; FLX; OFD; OFS; SCR	10	1,100	datacm.com
14	—	ICON Digital Productions Inc., Markham, AL	Alex Christopoulos	\$18.00	60.0%	\$30.00	DWF 60%; COM 15%; PKG 10%; INS 10%; DM 5%		2	190	icondigital.com
15	16	Sandy Alexander, Inc., Clifton, NJ	Michael Graff	\$16.88	16.0%	\$105.50	COM 39%; DM 23%; DWF 16%; CAT 8%; FIN 5%; INS 5%; SPEC 4% (Visual Displays)	DCS; DCW; DWF; OFD; OFS; OFW	4	350	sandyinc.com
16	17	Cenveo Enterprises, Stamford, CT	Robert G. Burton Jr.	\$16.62	2.0%	\$831.00	SPEC 48% (Labels, envelopes); DM 34%; PUB 11%; COM 5%; DWF 2%	DCS; DCW; DWF; FLX; OFS; OFW	25	5,000	cenveo.com
17	21	Turbo Images, Saint-Georges, QC, Canada	Charles Veilleux	\$14.62	100.0%	\$14.62	DWF 100%	DWF	5	135	turbo-images.com
18	22	Cowan Graphics Inc., Edmonton, AB, Canada	Blaine MacMillan	\$14.10	60.0%	\$23.50	DWF 60%; SPEC 40% (Fleet Graphics, Screen Print)	DCS; DWF; SCR	3	145	cowan.ca
19	37	Big Mountain Imaging, Philadelphia, PA	Jason Cardonick	\$14.00	100.0%	\$14.00	DWF 100%	DWF	2	42	printingbigideas.com
20	53	Visual Marking Systems, Twinsburg, OH	Dolf Kahle	\$13.90	100.0%	\$13.90	DWF 100%	DCW; DCS; DWF; OFW; SCR	2	124	vmisinc.com
21	34	Lewisburg Printing, Lewisburg, TN	Thomas Hale Hawkins, IV	\$13.20	15.0%	\$88.00	PKG 75%; DWF 15%; COM 5%; SPEC 5% (Misc.)	DCS; DCW; DWF; OFD; OFS; SCR	7	230	lpcink.com
22	20	Mittera Group, Des Moines, IA	Jon Troen	\$12.83	5.0%	\$256.50	DM 30%; CAT 10%; PUB 10%; INS 10%; PKG 10%; SPEC 10% (Custom technology solutions, data & analytics, and content creation.); COM 5%; DWF 5%; FIN 5%; S/T 5%	DCS; DCW; OFW; DWF; OFD; OFS	10	1,200	mittera.com
23	32	A2Z Printing, Jackson, MS	Allen Taheri	\$12.78	30.0%	\$42.60	DM 50%; DWF 30%; COM 20%	DCS; DWF; OFS	4	223	a2zprinting.net
24	36	D'Andrea Visual Communications, Cypress, CA	David D'Andrea	\$11.70	65.0%	\$18.00	DWF 65% (Grand-format printing, custom fabrication, installations); PKG 15%; CAT 10%; DM 10%	DCS; DWF; OFS	2	80	dandreavisual.com
25	31	LCP, Waukegan, IL	Thomas Johnson	\$11.63	25.0%	\$46.50	COM 40%; DWF 25%; DM 20%; SPEC 15%	DCS; DWF; LTR; OFS	2	180	lakecountypress.com
26	18	Baesian Group, Hillard, OH	Rod Baesian	\$11.60	40.0%	\$29.00	DM 40%; DWF 40% (Retail point-of-purchase); COM 20%	DCS; DCW; DWF; OFS	2	130	baesian.com
27	19	Thomas Printworks, Richardson, TX	Bryan Thomas	\$11.41	25.0%	\$45.63	COM 32%; DWF 25%; S/T 17%; DM 15%; INS 5%; CAT 5%	DCS; DWF; LTR; OFD; OFS	25	375	thomasprintworks.com

Primary Specialties: BKS – Book Manufacturing; CAT – Catalogs; COM – General Commercial Printing; DM – Direct Mail; DWF – Wide-/Grand-Format Printing; FIN – Financial Printing; GAR – Garments; IND – Industrial Printing; INS – Inserts/Preprints; NEWS – Newspapers; PKG – Packaging; PUB – Publications/Periodicals; SPEC – Specialty Printing; S/T – Statements/Transactional; N/A – Not Available.

Printing Processes/Capabilities: DCW – Digital Continuous-Web; DCS – Digital Cut-Sheet; DWF – Digital Wide- & Grand-Format; FLX – Flexography; GRV – Gravure; LTR – Letterpress; OFS – Offset Sheetfed; OFW – Offset Web; OFD – Offset/Digital Hybrid; SCR – Screen

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28	—	Prisma Graphic, Phoenix, AZ	Robert Anderson	\$11.40	20.0%	\$57.00	COM 25%; DM 25%; DWF 20%; PKG 10%; BKS 5%; CAT 5%; PUB 5%; SPEC 5% (Digital on-demand storefronts)	DCS; DCW; DWF; OFD; OFS; OFW	2	300	www.prismagraphic.com
29	30	HATTERAS, Tinton Falls, NJ	Bill Duerr	\$11.00	20.0%	\$55.00	COM 45%; DM 20%; DWF 20%; PKG 15%	DCS; DWF; OFS	2	310	hatteras.us
29	28	PDI Group, Kirkland, QC, Canada	Jamie Barbieri	\$11.00	20.0%	\$55.00	COM 40%; DWF 20%; SPEC 20% (Media and graphic services); PKG 10%; BKS 5%; DM 5%		4	300	groupepdi.com
30	27	Drummond, Jacksonville, FL	John Falconetti	\$10.94	20.0%	\$54.70	COM 50%; DWF 20%; DM 20%; CAT 5%; PUB 5%	DCS; DWF; OFS; OFW	5	245	drummond.com
31	59	Ennis Inc., Midlothian, TX	Keith Walters	\$10.74	3.0%	\$357.97	SPEC 41% (Forms & labels, tags, envelopes); COM 20%; S/T 15%; FIN 10%; PKG 5%; DM 5%; DWF 3%; CAT 1%	DCS; DCW; DWF; FLX; OFS; OFW; SCR	54	2,096	ennis.com
32	24	DGI Invisuals, North Billerica, MA	Glen Fairbanks	\$10.00	100.0%	\$10.00	DWF 100%	DWF	1	140	dgi-invisuals.com
33	—	Phase 3 Marketing and Communications, Atlanta, GA	Ken Holsclaw	\$9.99	36.0%	\$27.76	SPEC 43% (Agency services, fabrication, warehousing, distribution); DWF 36%; COM 14%; DM 5%	DCS; DWF	3	200	phase3mc.com
34	—	ColorDynamics, Allen, TX	Matt Coltharp	\$9.30	30.0%	\$31.00	DWF 30%; COM 30%; DM 25%; CAT 5%; PUB 5%; BKS 5%	DCS; DWF; OFW; OFS	1	170	colordynamics.com
35	29	Source One Digital, Norton Shores, MI	Randy Crow	\$9.27	90.0%	\$10.30	DWF 90%; PKG 5%; COM 5%	DWF; SCR	1	60	sourceonedigital.com
36	33	Colorchrome Atlanta, Norcross, GA	John Rhodes	\$9.15	100.0%	\$9.15	DWF 100%	DWF	1	55	colorchrome.com
37	43	NGS Printing, Elgin, IL	Erik Landrowski	\$7.80	65.0%	\$12.00	DWF 65%; SPEC 35% (Screen Printing)	DCS; DWF; SCR	1	45	ngsprint.com
38	—	Enhance a Colour, Danbury, CT	Kevin OConnor	\$7.65	85.0%	\$9.00	DWF 85%; IND 15%	DCS; DWF	1	32	eacgs.com
39	—	AMP Printing, Dublin, CA	Kathy Main	\$7.50	25.0%	\$30.00	COM 30%; DWF 25%; PKG 20%; CAT 10%; DM 10%; INS 5%	DCS; DWF; LTR; OFD; OFS	2	125	ampprinting.com
40	15	Postal Center International (PCI), Weston, FL	Ismael Diaz	\$7.25	5.0%	\$145.00	BKS 25%; DM 20%; CAT 15%; COM 10%; S/T 10%; FIN 5%; PKG 5%; INS 5%; DWF 5%	DCS; DCW; DWF; LTR; OFD; OFS	2	250	PCIBrands.com
41	62	DCG ONE, Seattle, WA	Brad Clarke	\$6.50	10.0%	\$64.97	DM 36%; COM 26%; SPEC 11% (Agency); DWF 10%; PKG 5%; CAT 5%; S/T 4%; INS 2%; PUB 1%	DCS; DWF; LTR; OFS; OFW	3	327	dcbgone.com
42	61	Paragraph Inc., Montreal, QC, Canada	Martine Lepine	\$6.20	20.0%	\$31.00	COM 40%; PKG 35%; DWF 20%; INS 5%	DCS; DWF; OFS	2	180	paragraphinc.ca
43	41	Suttle-Straus Inc., Waunakee, WI	Ted Straus	\$6.07	20.0%	\$30.35	DM 40%; DWF 20%; COM 20%; S/T 10%; CAT 5%; INS 5%	DCS; DWF; OFD; OFS; OFW	1	190	suttle-straus.com
44	—	Premier Press, Portland, OR	Juli Cordill	\$5.91	20.0%	\$29.55	COM 30%; DWF 20%; PKG 20%; DM 15%; SPEC 5% (Color studio, creative, and design.); BKS 5%; CAT 5%	DCS; DCW; DWF; LTR; OFD; OFS	1	150	premierpress.com
45	46	Sharpe Co., Winston-Salem, NC	Chad Sealey	\$5.85	45.0%	\$13.00	DWF 45%; COM 25%; SPEC 20% (Signage and construction drawings); CAT 5%; DM 5%	DCS; DWF	8	80	sharpeco.net
46	—	Acme Press d/b/a Calitho, Concord, CA	Mardjan Taheripour	\$5.75	23.0%	\$25.00	PKG 30%; COM 30%; DWF 23%; DM 12%; CAT 5%	DCS; DWF; LTR; OFD; OFS; SCR	2	135	calitho.com
47	52	Color Ink, Sussex, WI	Todd Meissner	\$5.60	40.0%	\$14.00	PKG 45%; DWF 40%; IND 10%; FIN 5%	DCS; DWF; OFS	1	52	colorink.com
47	51	Kubin-Nicholson Corp., Milwaukee, WI	Michael Rees	\$5.60	40.0%	\$14.00	COM 60%; DWF 40% (Out-of-home, outdoor, and transit specialty/décor)	DWF; OFS	2	62	kubin.com
47	40	ER2 Image Group, Hanover Park, IL	Gary Schellerer	\$5.60	70.0%	\$8.00	DWF 70%; SPEC 30% (Installation services, design, etc.)	DWF	1	74	er2image.com
48	49	Vivid Impact, Louisville, KY	Gregory Buchheit	\$5.25	25.0%	\$21.00	COM 40%; DWF 25%; SPEC 20% (On-demand, fulfillment); PKG 15%	DCS; DWF; OFS	1	155	vividimpact.com
49	67	Chicago Print Group Inc., Calumet Park, IL	Paul Denst	\$5.12	80.0%	\$6.40	DWF 80%; BKS 5%; PKG 5%; CAT 5%; DM 5%	DWF	1	30	chiprintgroup.com
50	—	Modernistic Inc., Stillwater, MN	James Schulte	\$4.85	32.0%	\$15.17	IND 32%; DWF 32%; SPEC 32% (Screen POP); COM 4%	DCS; DWF; LTR; OFS	1	110	modprint.com
51	44	Big Visual Group, Antioch, TN	Scott Snoyer	\$4.76	70.0%	\$6.80	DWF 70%; SPEC 30% (Architectural signage)	DCS; DWF	1	54	bigvisualgroup.com
52	—	Graphic Trends Inc., Paramount, CA	Kieu Tran	\$4.50	45.0%	\$10.00	SPEC 55% (Retail printing); DWF 45%	DCS; DCW; DWF; OFD; OFS; OFW; SCR	1	65	graphictrends.net
52	71	Candid Litho/Candid Worldwide, Farmingdale, NY	Howard Weinstein	\$4.50	10.0%	\$45.00	DM 40%; DWF 10%; BKS 10%; FIN 10%; PKG 10%; COM 10%; CAT 10%	DCS; DCW; DWF; LTR; OFD; OFS; OFW; SCR	2	150	candidww.com

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# WIDE-FORMAT IMPRESSIONS 100

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52	56	KDM Enterprises, Carpentersville, IL	Larry Newman	\$4.50	10.0%	\$45.00	S/T 40%; SPEC 35% (Business forms); PKG 15%; DWF 10%	DWF; FLX; OFW	3	110	godm.com
53	54	Thysse, Oregon, WI	Jason Thysse	\$4.16	32.0%	\$13.00	DWF 32%; COM 22%; DM 15%; PKG 13%; CAT 5%; INS 5%; FIN 5%; PUB 2%; BKS 1%	DCS; DWF; LTR; OFS	1	95	thysse.com
54	50	Worth Higgins & Associates, Richmond, VA	Benny Bowman	\$4.08	17.0%	\$24.00	COM 83%; DWF 17	DCS; DWF; OFS	3	185	worthhiggins.com
55	57	The YGS Group, York, PA	Jim Kell	\$4.03	11.0%	\$36.60	PUB 45%; SPEC 20% (Marketing services); CAT 15%; COM 10%; DM 10%	DCS; DWF; LTR; OFS	3	177	theysgroup.com
56	—	HardingPoorman, Indianapolis, IN	David Harding	\$3.91	20.0%	\$19.57	COM 50%; DWF 20%; PKG 10%; DM 10%; INS 10%	DCS; DWF; OFS	1	95	hardingpoorman.com
56	48	E.H. Teasley & Co. / Inkjet Printing International, Dallas, TX	Jeff Teasley	\$3.91	100.0%	\$3.91	DWF 100%	DWF	1	35	ehteasley.com
57	78	American Litho, Carol Stream, IL	Michael Fontana, Chris Joyaux	\$3.68	2.0%	\$184.00	DM 60%; CAT 15%; PKG 10%; INS 10%; SPEC 3%; DWF 2%	DCS; DCW; DWF; OFD; OFS; OFW	3	350	alitho.com
58	65	FireSprint, Omaha, NE	Gene Hamzhie	\$3.57	70.0%	\$5.10	DWF 70%; SPEC 30% (Screen printed signs)		1	28	firesprint.com
59	60	BIG INK, Eagan, MN	Tom Trutna	\$3.50	100.0%	\$3.50	DWF 100%	DWF	1	27	inkbig.com
60	—	Lashier Graphics & Signs, Grimes, IA	Thomas Lashier	\$3.40	100.0%	\$3.40	DWF 100%	DWF	1	20	lashier.com
60	75	Lithotone Inc., Elkhart, IN	Bob Priebe	\$3.40	50.0%	\$6.80	DWF 50%; COM 40%; PKG 10%	DCS; DCW; DWF; OFD; OFS; OFW	1	31	lithotone.com
61	119	Graphic Village, Cincinnati, OH	Eric Kahn	\$3.30	15.0%	\$22.00	COM 40%; DM 15%; SPEC 15%; DWF 15%; PKG 10%; GAR 5%	DCS; DWF; OFS; SCR	2	160	graphicvillage.com
62	68	Wallace Graphics, Duluth, GA	Jonathan Wallace	\$3.28	20.0%	\$16.40	COM 60%; DM 20%; DWF 20%	DCS; DWF; OFS	1	80	wallacegraphics.com
63	119	Alexander's Print Advantage, Lindon, UT	Jeff Alexander	\$3.10	10.0%	\$31.00	BKS 75%; COM 10%; DWF 10%; DM 5%	DCS; DWF	1	190	alexanders.com
64	71	Star Web Printing, Toronto, ON, Canada	Gulam Jaffer	\$3.00	10.0%	\$30.00	INS 30%; BKS 20%; COM 20%; DM 10%; DWF 10%; FIN 5%; PKG 5%	DCS; DWF; LTR; OFS; OFW	1	150	west-star.com
65	74	Dimensional Signs and Graphics, San Diego, CA	Michael Tardy	\$2.77	100.0%	\$2.77	DWF 100%	DCS; DWF; SCR	2	16	dimensionalsilkscreen.com
66	85	Classic Litho and Design, Torrance, CA	Firo Nikravan	\$2.73	35.0%	\$7.80	DWF 35%; COM 30%; PKG 20%; CAT 10%; DM 5%	DCS; DWF; OFS	1	31	classiclitho.com
67	80	Strategic Factory, Owings Mills, MD	Keith Miller	\$2.60	12.2%	\$21.30	DM 24%; COM 20%; CAT 15%; DWF 12.2%; BKS 10%; FIN 5%; PUB 5%; S/T 5%; PKG 2%; SPEC 1.8% (Graphic design, marketing, digital and website services)	DCS; DCW; DWF; OFD; OFS	3	150	strategicfactory.com
68	81	Slate Group, Lubbock, TX	Don Denny	\$2.58	15.0%	\$17.19	CAT 35%; COM 25%; DWF 15%; PUB 10%; DM 10%; BKS 5%	DCS; DWF; LTR; OFS	1	95	slategroup.com
69	64	Franz Reprographics, Brooklyn Center, MN	Patty Franz	\$2.56	80.0%	\$3.20	DWF 80%; COM 13%; CAT 1%; PUB 1%; DM 1%; SPEC 1%; BKS 1%; FIN 1%; INS 1%		2	17	franzgraphics.com
70	101	Matthews Mobile Media, Greensboro, NC	Brad Matthews	\$2.50	100.0%	\$2.50	DWF 100%	DWF	1	12	matthewsmobile.com
71	76	ANRO Inc., West Chester, PA	James A. Spinelli Jr.	\$2.38	6.0%	\$39.60	DM 61%; COM 30%; SPEC 9% (Wide-format and Web services)	DCS; DCW; DWF; LTR; OFD; OFS	1	117	anro.com
72	88	Hederman Brothers, Madison, MS	Doug Hederman	\$2.25	15.0%	\$15.00	DM 35%; COM 25%; DWF 15%; PUB 15%; BKS 5%; CAT 5%	DCS; DWF; OFD; OFS	2	99	hederman.com
73	83	Westamerica Communications, Lake Forest, CA	Doug Grant	\$2.23	10.0%	\$22.30	COM 60%; DM 20%; DWF 10%; PKG 10%	DCS; DWF; LTR; OFS	2	100	mywestamerica.com
74	107	Push Solutions, New Berlin, WI	Brad Flagge	\$2.16	25.0%	\$8.65	COM 55%; DWF 25%; PKG 10%; SPEC 10% (Digital)	DCS; DWF; OFS	1	40	push-solutions.com
75	77	Foresight Group, Lansing, MI	William Christofferson	\$2.12	22.0%	\$9.65	COM 71%; DWF 22%; DM 7%	DCS; DWF; OFS	3	54	foresightgroup.net
76	86	TLF Graphics, Fairport, NY	Robert P. McJury	\$2.08	10.0%	\$20.80	SPEC 90% (Labels, signage, flexo, roll digital); DWF 10%	DCS; DCW; DWF; FLX; SCR	2	126	tlfgraphics.com
77	82	Best Press, Addison, TX	Katie Kalisher, Ashley Kalisher	\$1.98	10.0%	\$19.80	COM 55%; DM 15%; SPEC 10% (Direct mail, marketing collateral, inventory fulfillment, order processing, warehousing, branded e-commerce stores); DWF 10%; PKG 10%	DCS; DWF; LTR; OFD; OFS	1	100	bestpress.com

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78	98	<b>Ironmark</b> , Annapolis Junction, MD	Jeff Ostenso	\$1.96	5.0%	\$39.25	COM 40%; SPEC 25% (Promotional products, creative services, digital marketing); DM 15%; BKS 15%; DWF 5%	DCS; DCW; DWF; OFS; OFW	2	160	ironmarkusa.com
79	—	<b>PRI Graphics &amp; Signs</b> , Phoenix, AZ	David Perkinson	\$1.92	30.0%	\$6.40	IND 50%; DWF 30%; COM 20%	DCS; DCW; DWF	1	70	prigraphics.com
80	86	<b>Albert Basse Associates inc.</b> , Stoughton, MA	Albert Basse III	\$1.84	40.0%	\$4.60	SPEC 50% (Screen print, POP signs & displays, and HDPE binders); DWF 40%; IND 10%	DWF; SCR	1	32	albertbasse.com
81	89	<b>Salem One</b> , Winston-Salem, NC	Phil Kelley Jr.	\$1.82	7.0%	\$26.00	DM 35%; PKG 33%; COM 15%; FIN 10%; DWF 7%	DCS; DCW; DWF; FLX; LTR; OFS	2	131	salem-one.com
82	93	<b>Imperial Communications</b> , New Berlin, WI	Jason Stormowski	\$1.81	10.0%	\$18.10	SPEC 40% (P-O-P); PKG 20%; COM 10%; DM 10%; INS 10%; DWF 10%	DCS; DWF; OFS	2	73	imperial-vc.com
82	—	<b>The Dot Corp.</b> , Irvine, CA	Bruce M. Carson	\$1.81	3.0%	\$60.30	COM 42%; DM 20%; SPEC 10%; CAT 10%; INS 10%; FIN 5%; DWF 3%	DCS; DWF; OFS; OFW	3	170	dotprinter.com
83	—	<b>Alabama Graphics</b> , Birmingham, AL	John Davis	\$1.68	28.0%	\$6.00	SPEC 57% (digital print B&W - 23%; digital color - 22%; scanning - 12%); DWF 28%; COM 8%; IND 7%	DCS; DCW; DWF	2	42	algraphics.com
84	96	<b>Bolger Vision Beyond Print</b> , Minneapolis, MN	dik Bolger	\$1.67	5.0%	\$33.40	COM 23%; DM 20%; SPEC 10%; CAT 10%; PUB 10%; BKS 10%; FIN 10%; DWF 5%; PKG 2%	DCS; DWF; OFS	2	188	bolgerinc.com
85	—	<b>FASTSIGNS Louisville</b> , Louisville, KY	Patricia Susan Cilone	\$1.54	60.0%	\$2.56	DWF 60%; SPEC 40% (Architectural/ADA signs)	DWF	1	15	fastsigns.com/202
86	91	<b>Alcom Printing Group</b> , Harleysville, PA	Don Eichman	\$1.52	6.0%	\$25.34	COM 65%; FIN 10%; DWF 6%; PKG 5%; CAT 5%; DM 5%; PUB 3%; BKS 1%	DCS; DWF; OFD; OFS; OFW;	2	120	alcomprinting.com
87	124	<b>Harmonic Media</b> , Englewood, CO	Tyler Lindvall	\$1.50	100.0%	\$1.50	DWF 100%	DWF	1	10	getharmonic.com
88	100	<b>DreamWorks Graphic Communications</b> , Glenview, IL	Daniel A. Luka	\$1.49	8.0%	\$18.60	COM 40%; PKG 20%; SPEC 15%; BKS 5%; FIN 5%; CAT 5%; PUB 5%; DM 5%	DCS; DWF; OFD; OFS	1	65	dreamworks-gc.com
89	—	<b>Atchley Graphics</b> , Columbus, OH	Derek Atchley	\$1.44	90.0%	\$1.60	DWF 90%; COM 10%	DCS; DWF	1	14	atchleygraphics.com
90	—	<b>Visions Inc.</b> , Brooklyn Park, MN	Jon Otto	\$1.42	10.0%	\$14.21	COM 24%; DM 22%; DWF 10%; PKG 9%; INS 8%; IND 8%; FIN 5%; BKS 4%; CAT 3%; PUB 3%; SPEC 3% (Specialty products, design, creative services); S/T 1%		2	98	visionsfirst.com
91	118	<b>Team Concept Printing &amp; Thermography</b> , Carol Stream, IL	Anthony Rouse	\$1.40	9.0%	\$15.59	COM 54%; DM 17%; PKG 15%; DWF 9%; SPEC 5% (Plastic products)		1	55	tcpt.biz
91	92	<b>Fortusis</b> , West Jordan, UT	Curtis Cheney	\$1.40	13.0%	\$10.77	COM 32%; SPEC 20% (Brokered); PKG 15%; DM 15%; DWF 13%; BKS 5%		1	38	fortusis.com
91	99	<b>Think Patented</b> , Miamisburg, OH	Kenneth O. Mc Nerney, Niels M. Winther	\$1.40	7.0%	\$20.00	COM 32%; SPEC 26%; DM 15%; PUB 8%; PKG 8%; INS 6%; CAT 5%	DCS; DWF; OFD; OFS	1	130	thinkpatented.com
91	115	<b>Premedia Group LLC</b> , Greensboro, NC	Brian Criscuolo	\$1.40	100.0%	\$1.40	DWF 100%	DWF	1	9	premediagroup.com
92	—	<b>I.D. Images</b> , Brunswick, OH	Brian Gale	\$1.39	2.0%	\$69.60	PKG 90%; SPEC 8% (Plastic products, ribbons, printers); DWF 2%		7	301	idimages.com
93	—	<b>Raintree Graphics</b> , Jacksonville, FL	Mike Seethaler	\$1.32	20.0%	\$6.62	COM 70%; DWF 20%; DM 10%	DCS; DWF; OFS	1	48	raintreegraphics.com
94	104	<b>Indexx Inc.</b> , Greenville, SC	Jordan Finn	\$1.30	15.0%	\$8.65	SPEC 35% (e-commerce); DM 15%; DWF 15%; COM 15%; CAT 10%; PUB 5%; INS 5%	DCS; DWF; OFS	1	60	indexx.com
95	—	<b>Image360 - RVA</b> , Richmond, VA	Scotty hager	\$1.27	55.0%	\$2.30	DWF 55%; SPEC 45% (ADA, wayfinding, and other architectural signage.)		1	16	i360rva.com
96	103	<b>Cushing</b> , Chicago, IL	Cathleen Cushing Duff	\$1.23	25.0%	\$4.90	SPEC 30% (Branded environmental graphics: wall graphics, privacy film, dimensional lettering, 3D laser scanning); DWF 25%; COM 20%; BKS 15%; DM 10%	DCW; DWF	1	29	cushingco.com
97	—	<b>METZGERS</b> , Toledo, OH	Tony Metzger	\$1.22	9.0%	\$13.60	COM 45%; DM 20%; SPEC 16% (Fulfillment, eServices); DWF 9%; PKG 5%; CAT 5%	DCS; DWF; OFD; OFS	1	75	metzgers.com
98	105	<b>BIGraphics Inc.</b> , Nashua, NH	Jeffrey Poor	\$1.20	100.0%	\$1.20	DWF 100%	DCS; DWF	1	7	bigraphicsinc.com
98	122	<b>Southeastern</b> , Hialeah, FL	Don Mader	\$1.20	2.5%	\$47.90	COM 77.5%; CAT 8%; PUB 8%; DM 4%; DWF 2.5%	DCS; DCW; DWF; OFS	2	150	seprint.com
99	115	<b>Custom Printing</b> , Oxnard, CA	Charles A. Utts	\$1.14	12.0%	\$9.50	DM 33%; CAT 15%; COM 15%; DWF 12%; BKS 10%; PKG 5%; PUB 5%; S/T 2.5%; INS 2.5%	DCS; DWF; LTR; OFS	2	45	customprintinginc.com
100	—	<b>Digital Marketing Services</b> , Pelham, AL	Ryan Cooper	\$1.07	10.0%	\$10.69	DM 30%; PKG 25%; COM 25%; DWF 10%; FIN 10%	DCS; DWF	1	65	dmscolor.com

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Printing Processes/Capabilities: DCW – Digital Continuous-Web; DCS – Digital Cut-Sheet; DWF – Digital Wide- & Grand-Format; FLX – Flexography; GRV – Gravure; LTR – Letterpress; OFS – Offset Sheetfed; OFW – Offset Web; OFD – Offset/Digital Hybrid; SCR – Screen

## FRANCHISE LEADERS

2021 Ranking	2020 Ranking	Company	Primary Officer	Overall Sales (Millions)	WF Sales (Millions)	% Wide-Format	Number of Franchises	Primary Specs	In-House Printing	URL
1	1	<b>FASTSIGNS International Inc.</b> , Carrollton, TX	Catherine Monson, CEO	\$609.00	\$578.55	95.0%	750+	DWF 95%; SPEC 5%	DCS; DCW; DWF; FLX; GRV; LTR; OFD; OFS; OFW; SCR	fastsigns.com
2	3	<b>Alliance Franchise Brands</b> , Plymouth, MI	Michael Marcantonio, CEO	\$381.00	\$76.20	20.0%	651	COM 44%; DWF 20%; DM 8%; PUB 7%; SPEC 6% (Brokered); BKS 5%; CAT 5%; INS 3%; S/T 2%	DCS; DWF; OFD; OFS	alliancefranchisebrands.com
3	2	<b>Minuteman Press International</b> , Farmingdale, NY	Robert Titus, CEO	\$375.12	\$75.02	20.0%	963	COM 33%; DWF 20%; DM 11%; S/T 8%; SPEC 7%; GAR 7%; INS 5%; CAT 5%; FIN 3%; BKS 1%	DCS; DWF; OFD; OFS	minutemanpress.com
4	4	<b>Franchise Services Inc. (Sir Speedy &amp; PIP)</b> , Mission Viejo, CA	Richard Lowe, President	\$250.00	\$25.00	10.0%	220	DM 30%; SPEC 30% (Signs and other marketing services); PUB 10%; DWF 10%; COM 10%; CAT 5%; BKS 5%	DCS; DWF; OFD; OFS	franserv.com
5	5	<b>AlphaGraphics</b> , Lakewood, CO	Ryan Farris, President and COO	\$215.60	\$32.34	15.0%	273	COM 70%; DWF 15%; DM 9%; PKG 3%; CAT 3%	DCS; DWF; OFS; SCR	alphagraphics.com
6	—	<b>Signarama</b> , West Palm Beach, FL	A.J. Titus, President	\$207.81	—	—	459	SPEC 100%	DCS; DCW; DWF; FLX; GRV; LTR; OFD; OFS; SCR	signarama.com
7	6	<b>SpeedPro Imaging</b> , Centennial, CO	Larry Oberly, CEO	\$62.00	\$62.00	100.0%	123	DWF 100%	DWF	speedpro.com

## LARGEST WIDE-FORMAT PRINT PROVIDERS BY EMPLOYEE SIZE

2021 Ranking	Company Name	Number of Employees	Average Sales Per Employee (Millions)	Total Sales (Millions)
1	<b>Transcontinental Inc.</b> , Montreal, QC, Canada	8,000	\$0.25	\$2,015.00
2	<b>Cenveo Enterprises</b> , Stamford, CT	5,000	\$0.17	\$831.00
3	<b>Orora North America (dba Orora Visual and Orora Packaging Solutions)</b> , Mesquite, TX	3,174	\$0.64	\$2,020.00
4	<b>Ennis Inc.</b> , Midlothian, TX	2,096	\$0.17	\$357.97
5	<b>IMAGINE</b> , Minneapolis, MN	1,242	\$0.26	\$322.00
6	<b>Mittera Group</b> , Des Moines, IA	1,200	\$0.21	\$256.50
7	<b>Vomela Specialty</b> , St. Paul, MN	1,150	\$0.25	\$288.70
8	<b>DATA Communications Management</b> , Brampton, ON, Canada	1,100	\$0.19	\$203.70
9	<b>Amsive (formerly Vision Integrated Graphics Group (DBA Vision))</b> , Bolingbrook, IL	750	\$0.27	\$205.00
10	<b>Showdown Displays</b> , Brooklyn Center, MN	450	\$0.23	\$102.80
11	<b>Duggal Visual Solutions</b> , New York, NY	391	\$0.20	\$78.50
12	<b>Thomas Printworks</b> , Richardson, TX	375	\$0.12	\$45.63
13	<b>American Litho</b> , Carol Stream, IL	350	\$0.53	\$184.00
13	<b>Sandy Alexander Inc.</b> , Clifton, NJ	350	\$0.30	\$105.50
14	<b>DCG ONE</b> , Seattle, WA	327	\$0.20	\$64.97
15	<b>HATTERAS</b> , Tinton Falls, NJ	310	\$0.18	\$55.00
16	<b>I.D. Images</b> , Brunswick, OH	301	\$0.23	\$69.60
17	<b>Miller Zell</b> , Atlanta, GA	300	\$0.60	\$179.00
17	<b>Prisma Graphic</b> , Phoenix, AZ	300	\$0.19	\$57.00
17	<b>PDI Group</b> , Kirkland, QC, Canada	300	\$0.18	\$55.00
18	<b>Primary Color</b> , Cypress, CA	265	\$0.20	\$52.00
19	<b>Postal Center International (PCI)</b> , Weston, FL	250	\$0.58	\$145.00
19	<b>Lithographix Inc.</b> , Hawthorne, CA	250	\$0.38	\$95.00
20	<b>Drummond</b> , Jacksonville, FL	245	\$0.22	\$54.70

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## LARGEST WIDE-FORMAT PRINT PROVIDERS BY PLANTS/ LOCATIONS

2021 Ranking	Company Name	Number of Plants	Average Sales Per Plants (Millions)	Total Sales (Millions)
1	Ennis Inc., Midlothian, TX	54	\$6.63	\$357.97
2	Transcontinental Inc., Montreal, QC, Canada	39	\$51.67	\$2,015.00
3	Cenveo Enterprises, Stamford, CT	25	\$33.24	\$831.00
3	Thomas Printworks, Richardson, TX	25	\$1.83	\$45.63
4	Vomela Specialty, St. Paul, MN	21	\$13.75	\$288.70
5	Orora North America (dba Orora Visual and Orora Packaging Solutions), Mesquite, TX	15	\$134.67	\$2,020.00
6	DATA Communications Management, Brampton, ON, Canada	10	\$20.37	\$203.70
6	Mittera Group, Des Moines, IA	10	\$25.65	\$256.50
7	Duggal Visual Solutions, New York, NY	9	\$8.72	\$78.50
8	Sharpe Co., Winston-Salem, NC	8	\$1.63	\$13.00
9	Lewisburg Printing, Lewisburg, TN	7	\$12.57	\$88.00
9	I.D. Images, Brunswick, OH	7	\$9.94	\$69.60
10	Amsive (formerly Vision Integrated Graphics Group (DBA Vision)), Bolingbrook, IL	5	\$41.00	\$205.00
10	Turbo Images, Saint-Georges, QC, Canada	5	\$2.92	\$14.62
10	Drummond, Jacksonville, FL	5	\$10.94	\$54.70
15	HATTERAS, Tinton Falls, NJ	310	\$0.18	\$55.00
16	I.D. Images, Brunswick, OH	301	\$0.23	\$69.60
17	Miller Zell, Atlanta, GA	300	\$0.60	\$179.00
17	Prisma Graphic, Phoenix, AZ	300	\$0.19	\$57.00
17	PDI Group, Kirkland, QC, Canada	300	\$0.18	\$55.00

## TOP 20 WIDE-FORMAT PRINT PROVIDERS BY SALES PERCENTAGE

2021 Ranking	Company	WF Sales %	WF Sales (Millions)
4	Showdown Displays, Brooklyn Center, MN	100.0%	\$102.80
10	Olympus Group, Milwaukee, WI	100.0%	\$24.00
17	Turbo Images, Saint-Georges, QC, Canada	100.0%	\$14.62
19	Big Mountain Imaging, Philadelphia, PA	100.0%	\$14.00
20	Visual Marking Systems, Twinsburg, OH	100.0%	\$13.90
32	DGI Invisuals, North Billerica, MA	100.0%	\$10.00
36	Colorchrome Atlanta, Norcross, GA	100.0%	\$9.15
56	E.H. Teasley & Co. / Inkjet Printing International, Dallas, TX	100.0%	\$3.91
59	BIG INK, Eagan, MN	100.0%	\$3.50
60	Lashier Graphics & Signs, Grimes, IA	100.0%	\$3.40
65	Dimensional Signs and Graphics, San Diego, CA	100.0%	\$2.77
70	Matthews Mobile Media, Greensboro, NC	100.0%	\$2.50
87	Harmonic Media, Englewood, CO	100.0%	\$1.50
91	Premedia Group LLC, Greensboro, NC	100.0%	\$1.40
98	BIGraphics Inc., Nashua, NH	100.0%	\$1.20
9	Image Options, Foothill Ranch, CA	99.0%	\$27.23
35	Source One Digital, Norton Shores, MI	90.0%	\$9.27
89	Atchley Graphics, Columbus, OH	90.0%	\$1.44
38	Enhance a Colour, Danbury, CT	85.0%	\$7.65
49	Chicago Print Group Inc., Calumet Park, IL	80.0%	\$5.12

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### Not Listed in Our Rankings?

If your company should have appeared on the *Printing Impressions 300* or the *Wide-Format Impressions 100*, but did not, let us know for next year's list. Write to: *Printing Impressions*, Attn: Editor-in-Chief, 1500 Spring Garden St., Suite 1200, Philadelphia, PA 19130 or email [pi350@napco.com](mailto:pi350@napco.com), and we'll add your firm to our database to be contacted for inclusion in next year's ranking.

— The Editors



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# WHO WE ARE

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## Wide-format Impressions

*Wide-format Impressions* serves as a resource for senior-level executives, business owners, and managers of printing and signage companies providing wide-format services. It covers industry trends, emerging technologies and news in the visual communications industry.

## NAPCOMEDIA

NAPCO Media, *Printing Impressions'* parent company, is a leading B-to-B media company specializing in creating community through content via integrated media programs, video services, marketing services, events and event management, custom content, eLearning and market research. NAPCO Media has rapidly expanded its portfolio to include NAPCO Video Services, NAPCO Events, NAPCO Marketing Services and NAPCO Research.

## PRINTING UNITED ALLIANCE

PRINTING United Alliance is the most comprehensive member-based printing and graphic arts association in the United States, comprised of the vast communities which it represents. The Alliance serves industry professionals across market segments with preeminent education, training, workshops, events, research, government and legislative representation, safety, and environmental sustainability guidance, as well as resources from the leading media company in the industry – NAPCO Media. Now a division of PRINTING United Alliance, Idealliance is the global leader in standards training and certification for printing and graphic arts operations across the entire industry supply chain. To learn more, visit [printing.org](http://printing.org).

PRINTING United Alliance also produces the PRINTING United Expo, the most influential days in printing. The expansive display of technology and supplies, education, programming, and